

# Complete Office 365 Protection with **Acronis** Backup Cloud

Increase Revenues Easily by Delivering Efficient, In-Demand, Cloud-To-Cloud Backup and Recovery for Office 365

## STAND OUT BY DELIVERING COMPLETE OFFICE 365 PROTECTION

Ensure customers never lose important data and meet legal and regulatory requirements with our new cloud-to-cloud solution for Office 365. It protects Microsoft Exchange Online, OneDrive for Business, and SharePoint Online data by backing up the items to the secure Acronis Cloud Storage and enabling flexible recovery options. This means customers gain access to granular, point-in-time and cross-tenant recovery and the ability to preview and search for content within backups of all three services.



Fast recovery even after permanent deletion in O365



Convenient cloud-to-cloud solution with nothing to install



Quick access to backup data via comprehensive search



Reliable point-in-time recovery of single files and entire sites



Simple, affordable per-GB pricing with no upfront costs



Multi-tenant, multi-tier solution that's made for service providers

## PROFIT FROM THE RISING DEMAND FOR OFFICE 365 BACKUP

Businesses want Office 365 backup: Gartner projects that 50 percent of Office 365 corporate customers will adopt third-party backup solutions by 2020, while there are already more than 135 million commercial users of Office 365 worldwide. Service providers have a unique opportunity to grow their business simply meeting the demand for third-party Office 365 backup solutions.

## ENSURE CUSTOMERS PROTECT THEIR DATA AND STAY COMPLIANT

Although Microsoft ensures high availability of Office 365 applications, in many cases it does not take responsibility for protecting customer data (e.g. hard-deletion, subscription deprovisioning, and site-level recovery errors) or for meeting compliance requirements.

**QUICK SETUP AND PAY-AS-YOU-GO PRICING**

Enable Office 365 protection for customers almost instantly and avoid upfront costs using Acronis’ turnkey, SaaS-based solution. The cloud-to-cloud approach simplifies both the configuration process and maintenance because there is no need to install an agent or any server software.

**SUPPORT FOR OFFICE 365 IN CHINA AND GERMANY**

Acronis Backup Cloud supports specific Office 365 deployments in Germany and China, thereby fulfilling the specific regulations for those areas.

**GRANULAR BACKUP AND RECOVERY**

**ENHANCED Exchange Online**

Protect mailboxes, group mailboxes, In-Place Archives, folders, messages, calendar events, tasks, contacts, journal entries, and notes.

**NEW SharePoint Online**

Secure site collections, group sites (including team and communication sites), lists, list items and attachments, documents and libraries, site pages, and wiki pages.

**NEW OneDrive for Business**

Recover your entire OneDrive or just individual files and folders.

**KEY OFFICE 365 DATA PROTECTION FEATURES**

**Point-in-time recovery**

Isolate file versions via recovery points so you can always restore a previous version – regardless what happened to the most recent one. This is important because Office 365’s file versioning is not a backup function: the versions are tied to the most recent file, so if you delete that one, all previous versions are also deleted.

**Search backups within all three services**

Shorten RTOs and comply with regulatory requirements with quick, specific-item search within all backups.

**Automatic protection of new users, groups, and sites**

Save time adding new Office 365 users, groups and sites – they are automatically protected.

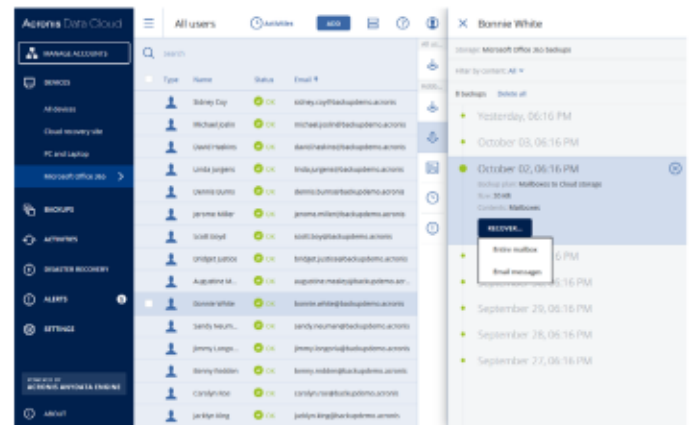
**Secure cloud storage for Office 365 backups**

Rest easy knowing backups are encrypted and stored in Acronis Cloud Storage, currently protecting 50+ PB of customer data. Acronis data centers have received a number of certifications, including SSAE-16 and PCI DSS. Acronis information security policies and processes are based on widely accepted international security standards such as ISO 27001 and NIST.

**KEY FEATURES FOR SERVICE PROVIDERS**

**Web console for easy, scalable management**

Manage everything from one spot. The Acronis Data Cloud web-based multi-tenant management console makes it easy to provision accounts for customers and resellers and to oversee backup and recovery tasks.



**Integration with PSA and RMM systems**

Deliver services instantly using the native integration with Autotask, ConnectWise Automate, ConnectWise Manage, cPanel, Flexiant, HostBill, Kaseya, Odin, Plesk, and WHMCS. For custom integration, we offer a powerful RESTful API.

**Comprehensive white-labelling**

Differentiate your brand with advanced data protection services that maintain your brand’s unique look and feel. Multiple features make it easy to be you.

**Dedicated go-to-market support**

Get pre- and post-sales support from a designated team of marketing and sales specialists. Acronis is here to help you in all stages of the customer lifecycle.